

台達電子2013年第三季財報法人說明會  
Delta Electronics, Inc.  
3Q 2013 Result Analyst Meeting

28 Oct 2013



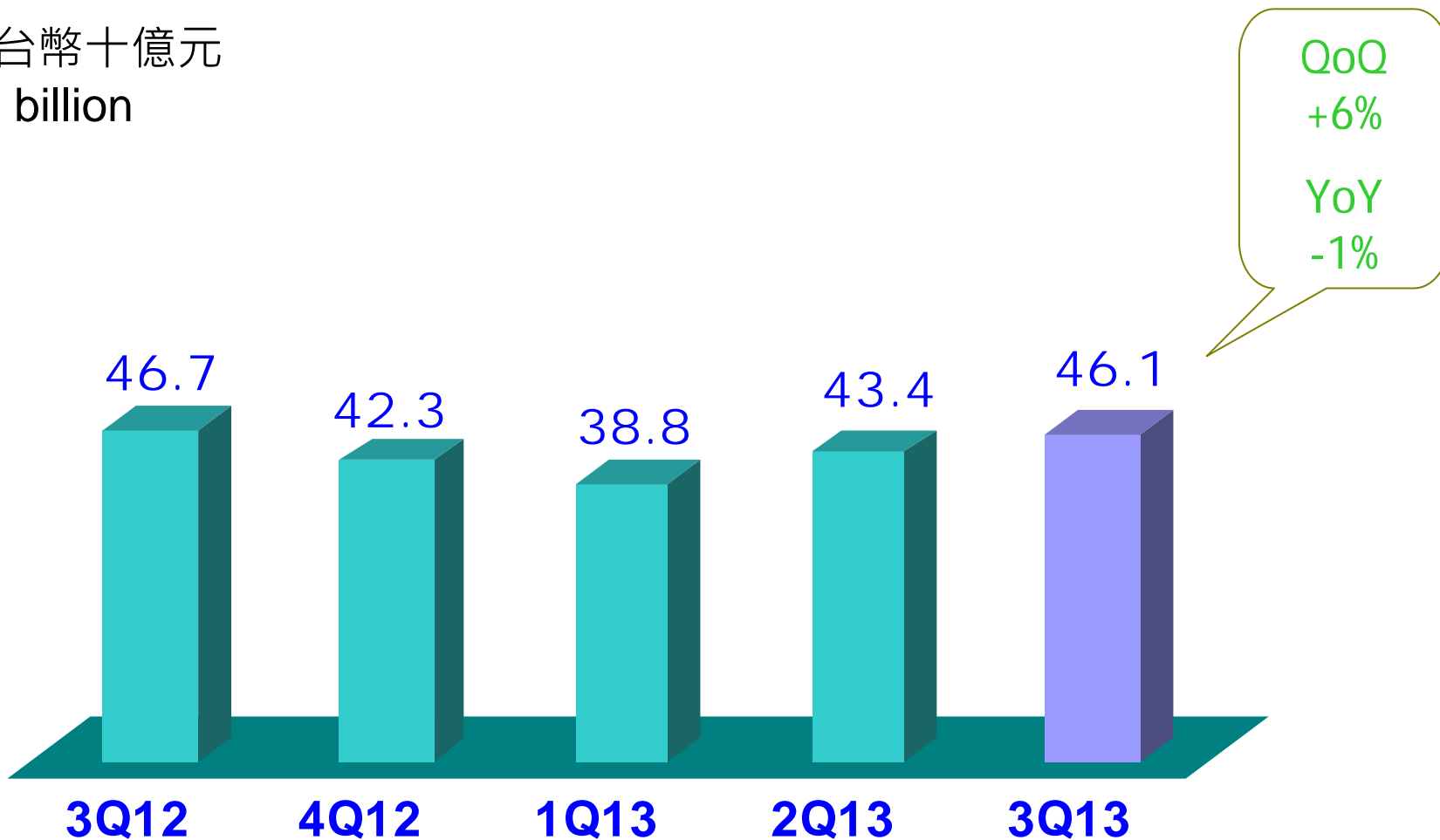
- **本簡報財務數字係根據國際財務報導準則編製**  
**The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**



# 2013年第三季結算數字

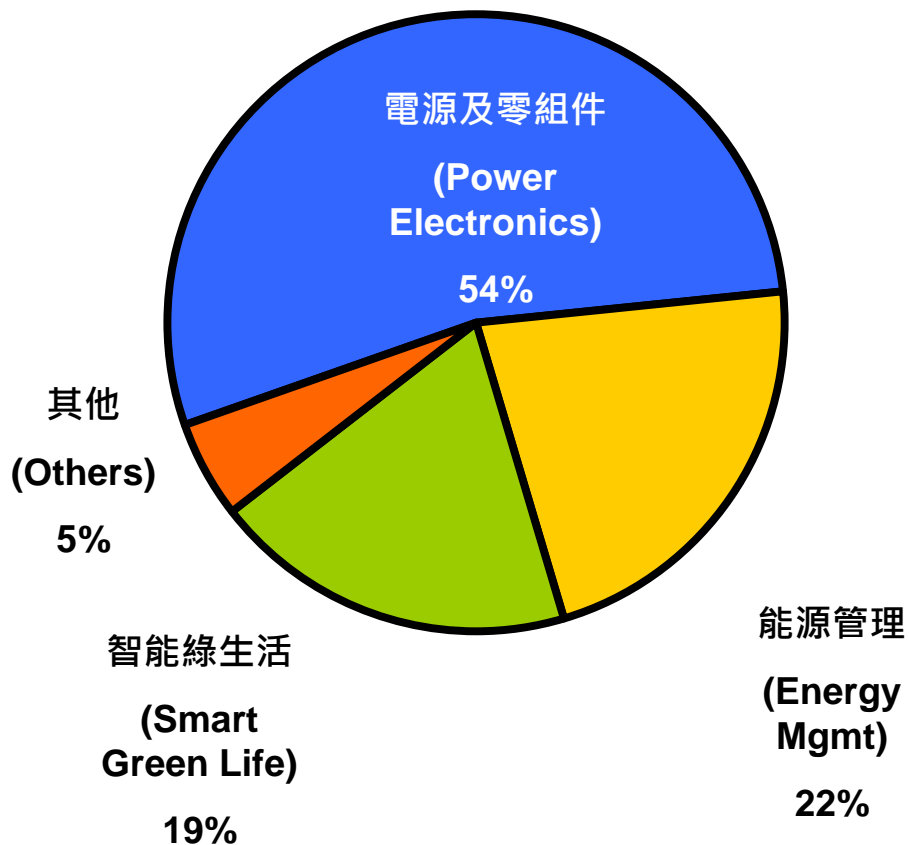
## 2013 Third Quarter Results

單位：新台幣十億元  
Unit: NT\$ billion

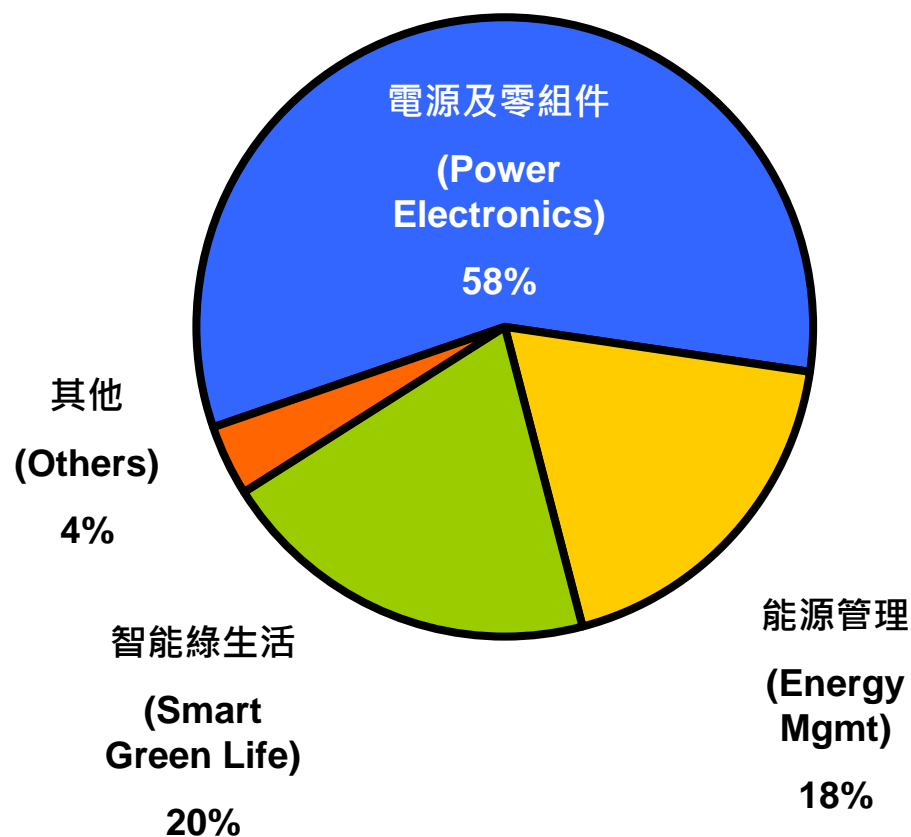


# 業務分類(一) Revenues by Business (1)

## 2Q13



## 3Q13



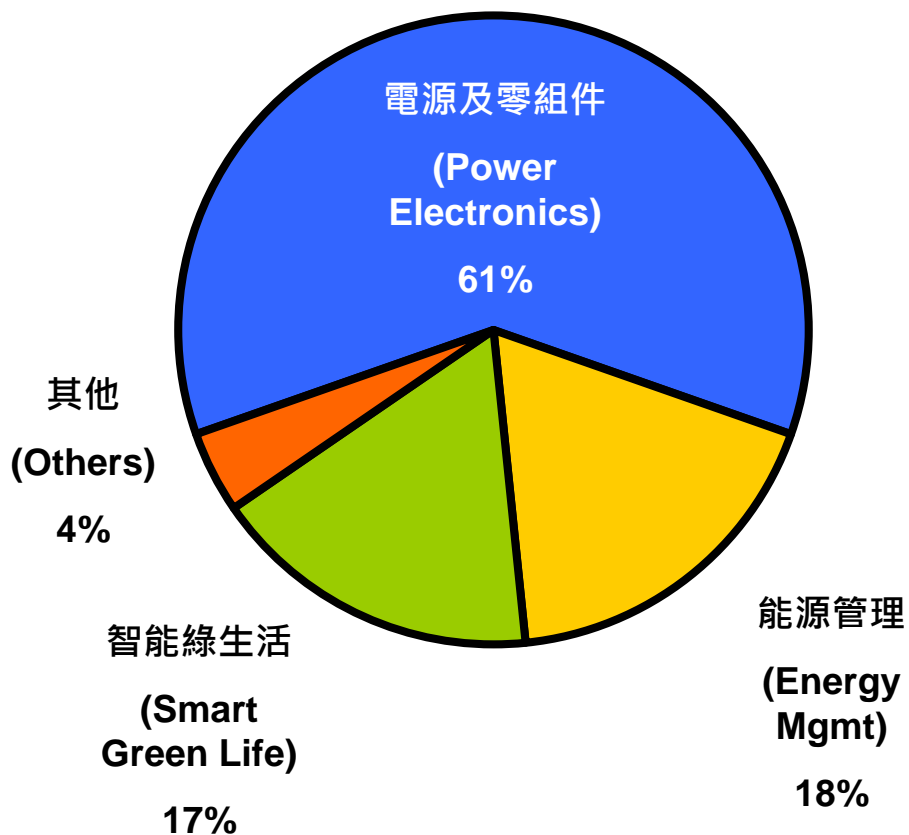
單位：新台幣百萬元

Unit: NT\$ million

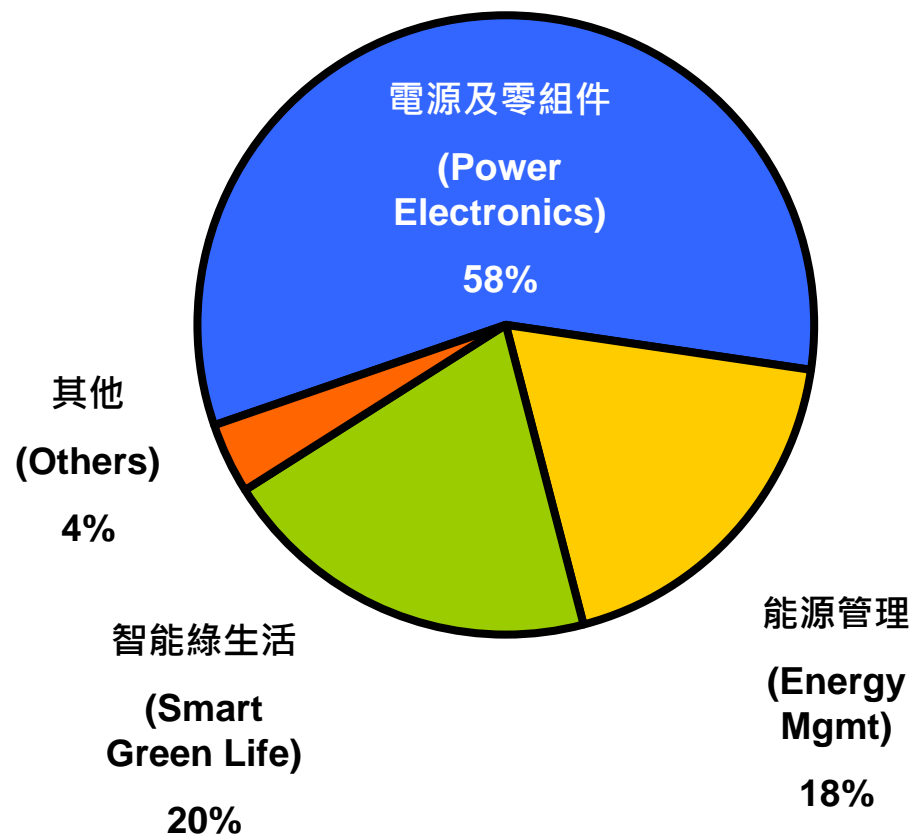
	2Q13	3Q13	Change
電源及零組件 (Power Electronics)	23,537	27,048	15%
能源管理 (Energy Management)	9,374	8,079	-14%
智能綠生活 (Smart Green Life)	8,471	9,196	9%
其他(Others)	2,062	1,817	-12%
總計(Total)	43,444	46,140	6%

# 業務分類(二) Revenues by Business (2)

## 3Q12



## 3Q13





## 業務分類(二) Revenues by Business (2)

單位：新台幣百萬元

Unit: NT\$ million

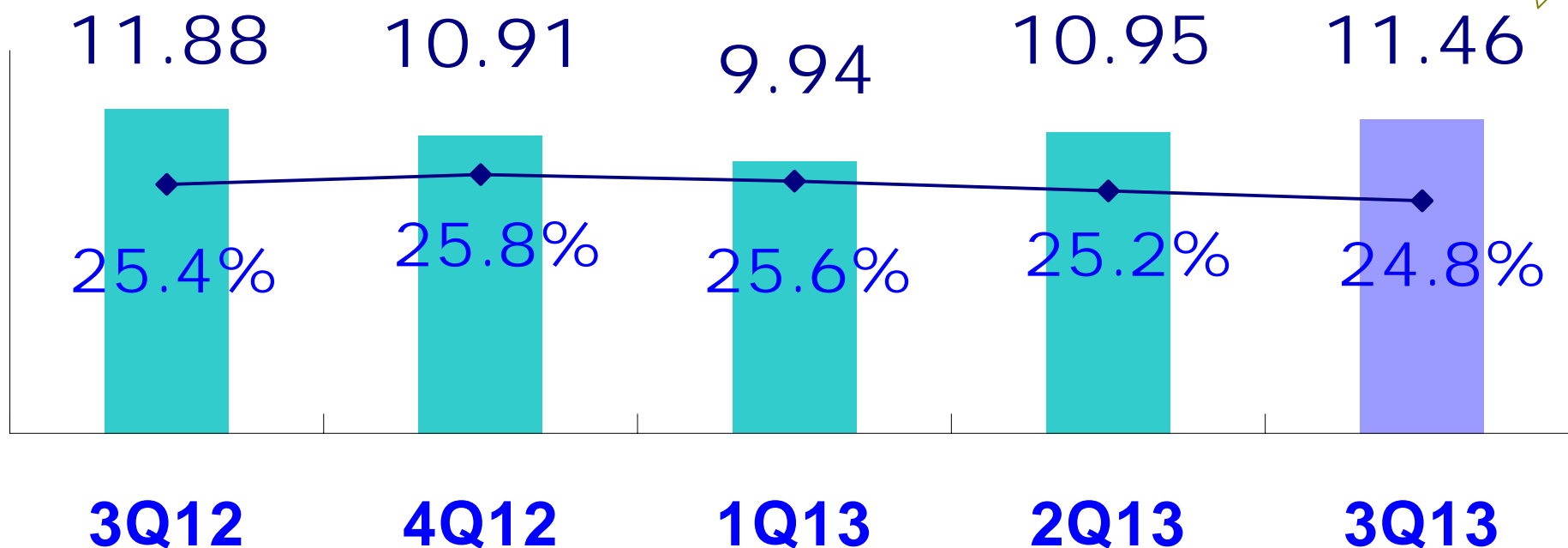
	3Q12	3Q13	Change
電源及零組件 (Power Electronics)	28,252	27,048	-4%
能源管理 (Energy Management)	8,391	8,079	-4%
智能綠生活 (Smart Green Life)	7,890	9,196	17%
其他(Others)	2,166	1,817	-16%
總計(Total)	46,699	46,140	-1%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

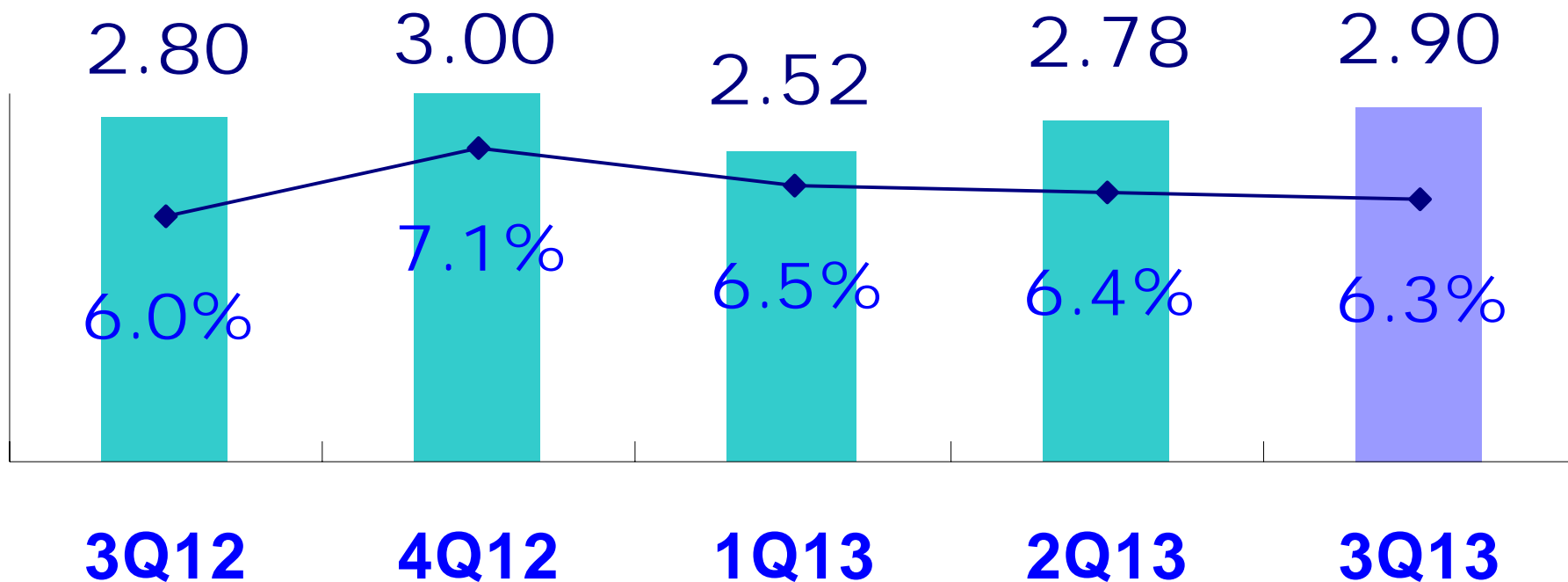
QoQ  
+5%

YoY  
-4%



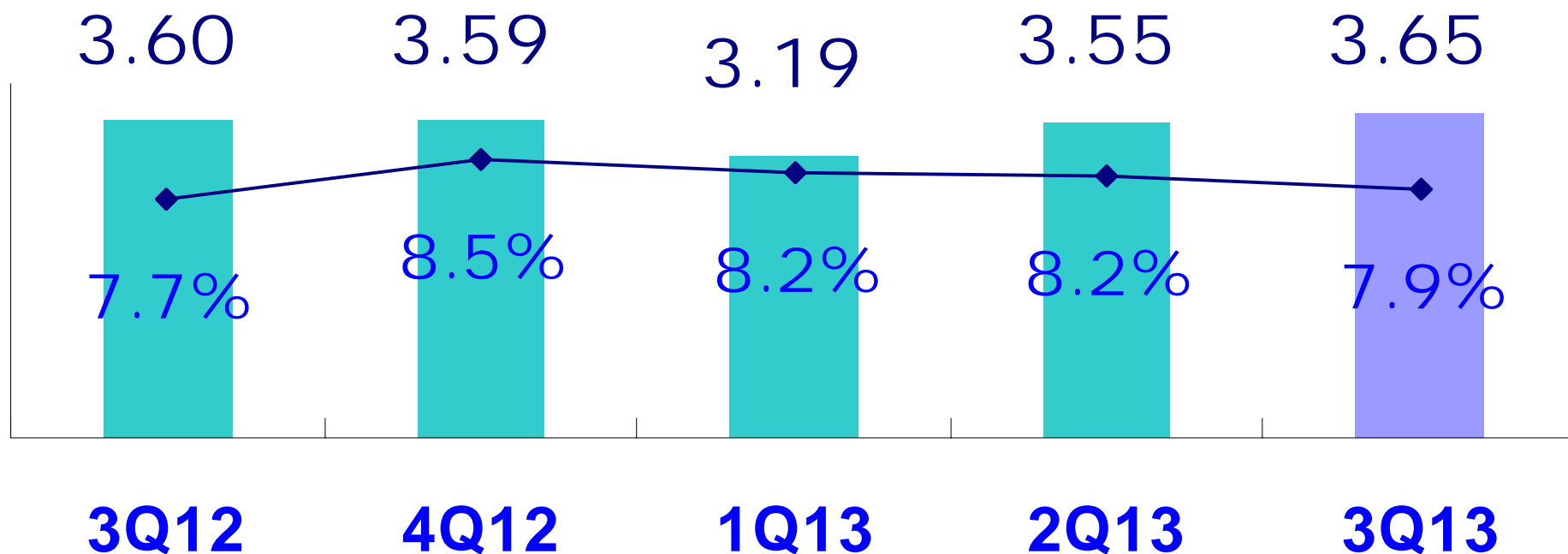
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+4%  
YoY  
+4%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

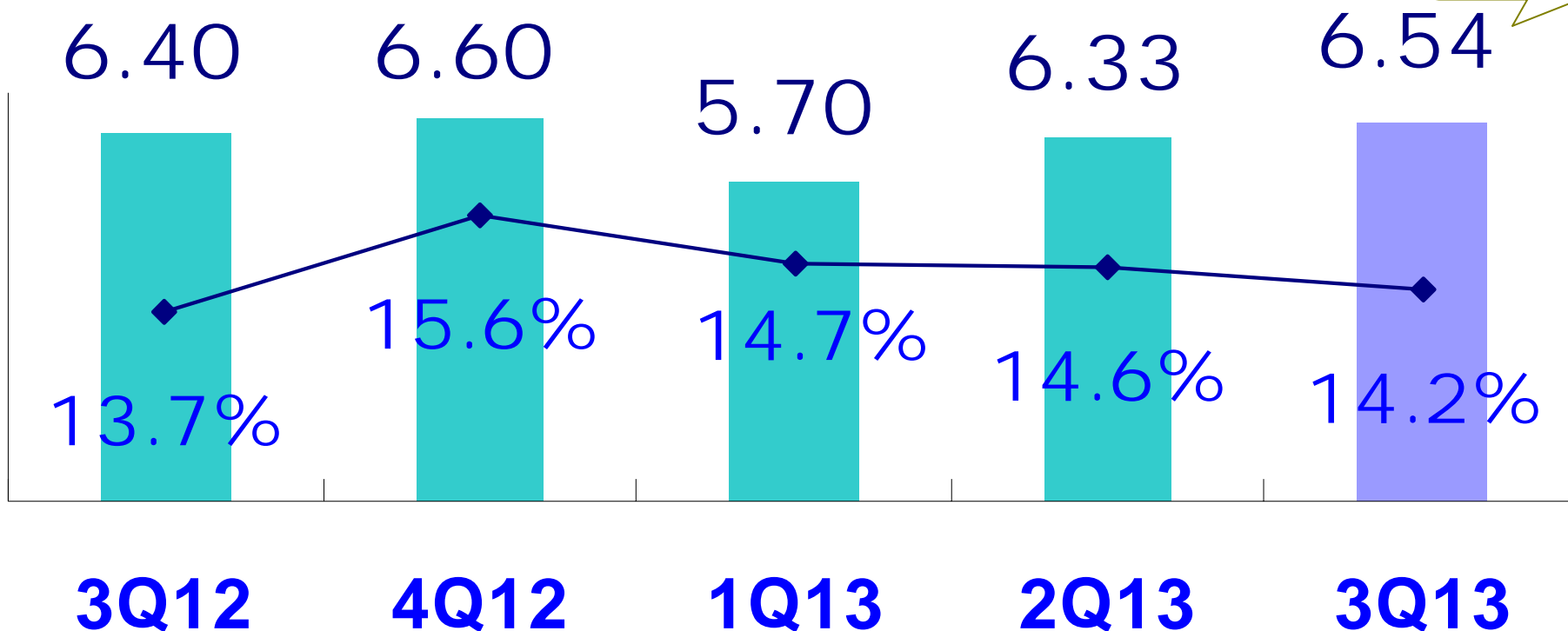
QoQ  
+3%  
YoY  
+1%



# 總營業費用 Operating Expense

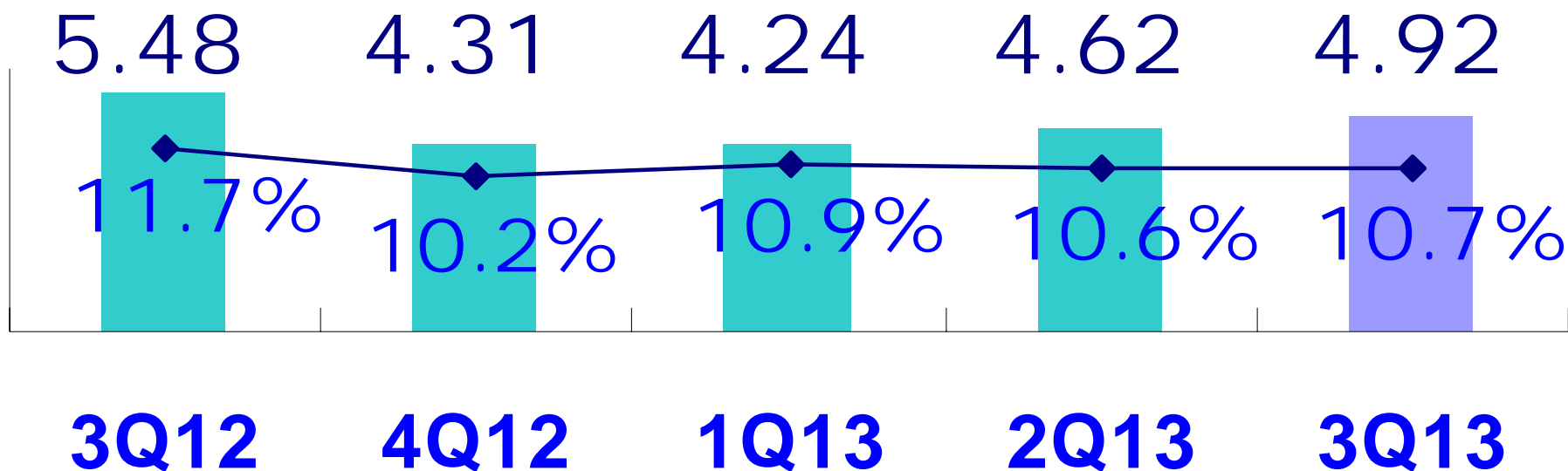
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+3%  
YoY  
+2%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+6%  
YoY  
-10%





## 主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

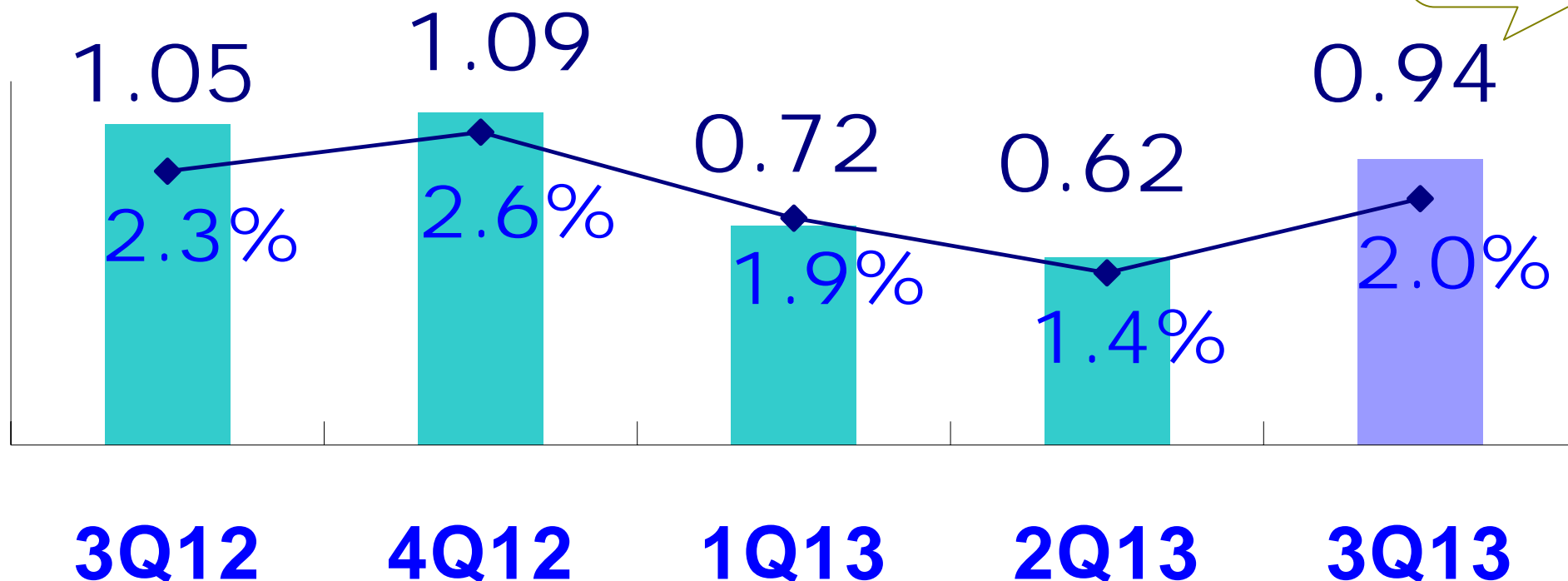
Unit: NT\$ million

	3Q12	2Q13	3Q13
電源及零組件 (Power Electronics)	3,926	2,835	3,946
能源管理 (Energy Management)	1,323	1,728	1,150
智能綠生活 (Smart Green Life)	538	742	836

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+51%  
YoY  
-10%





## Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	2Q13	3Q13
處分投資(Investment disposal)	<b>(131)</b>	<b>(74)</b>
投資損益(Investment income)	<b>189</b>	<b>294</b>
利息收益(Interest income)	<b>138</b>	<b>129</b>
其他業外損益(Others)	<b>420</b>	<b>588</b>
合計(Total)	<b>616</b>	<b>937</b>





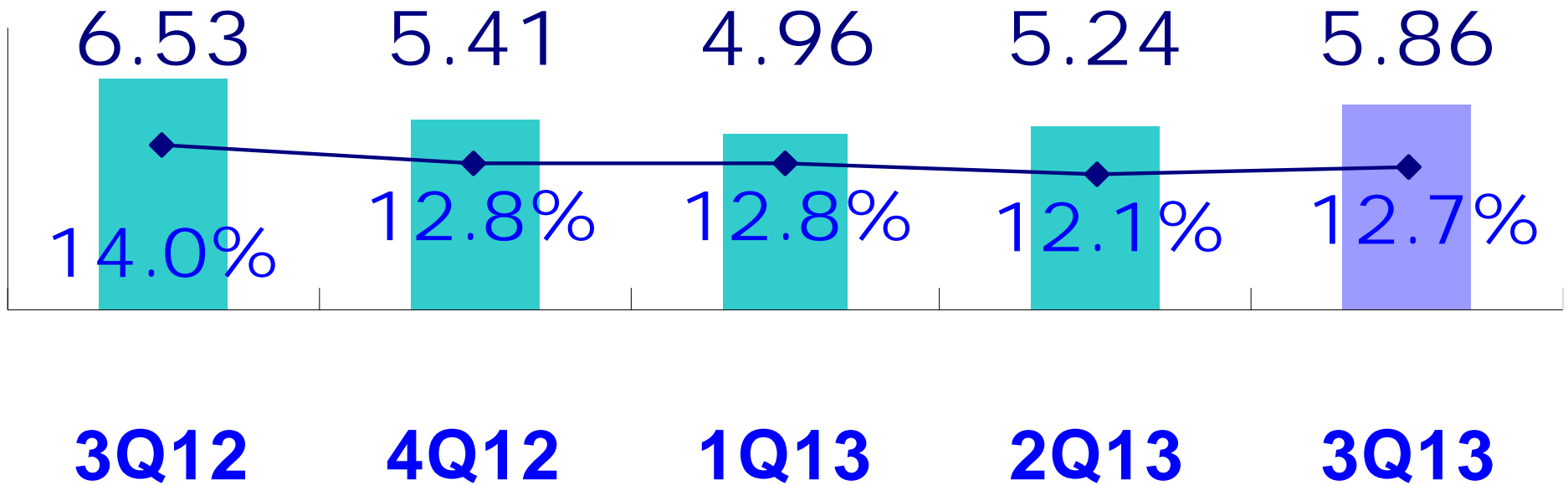
# 稅前淨利

## Net Income Before Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+12%  
YoY  
-10%





## 所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	2Q13	3Q13
稅前淨利(Net income before tax)	5,237	5,857
所得稅(Tax)	(570)	(983)
停業部門損益(Gain or loss from discontinued business)	66	0
少數股權淨利(Minority interest)	(404)	(346)
稅後淨利(Net income after tax)	4,329	4,528



# 稅後淨利

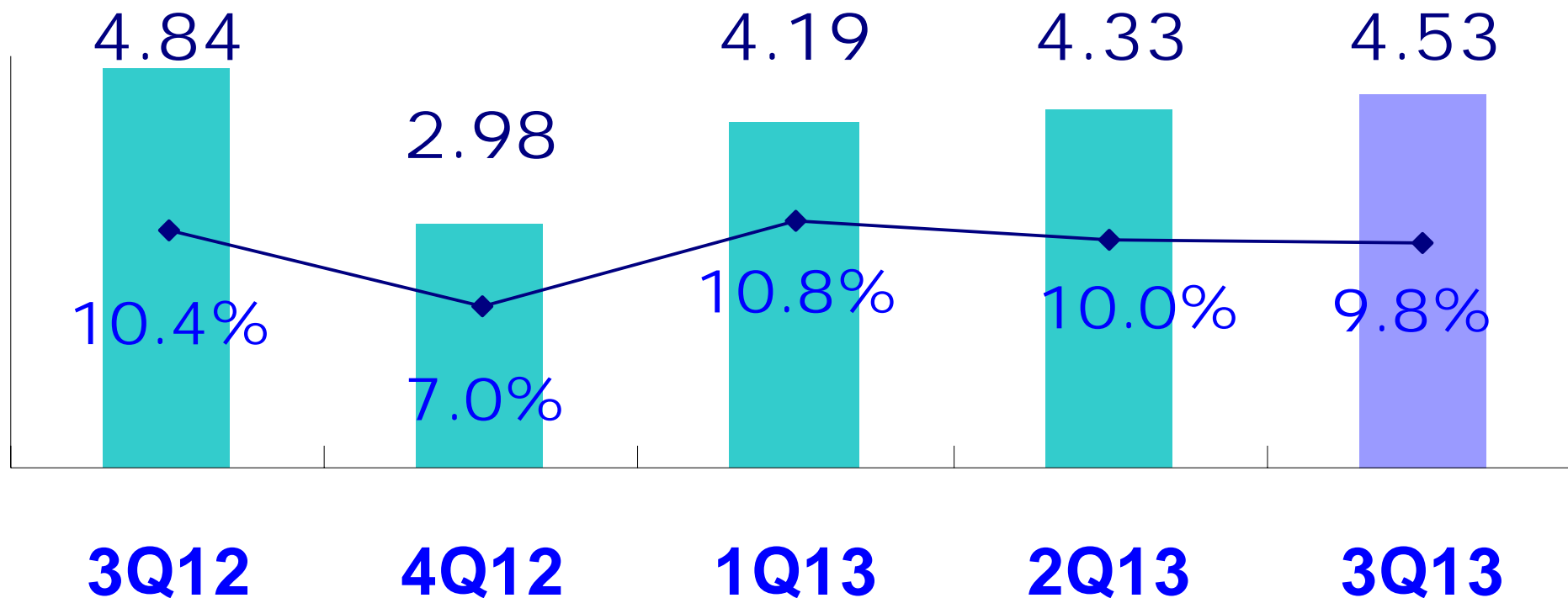
## Net Income After Tax

單位：新台幣十億元及營收百分比

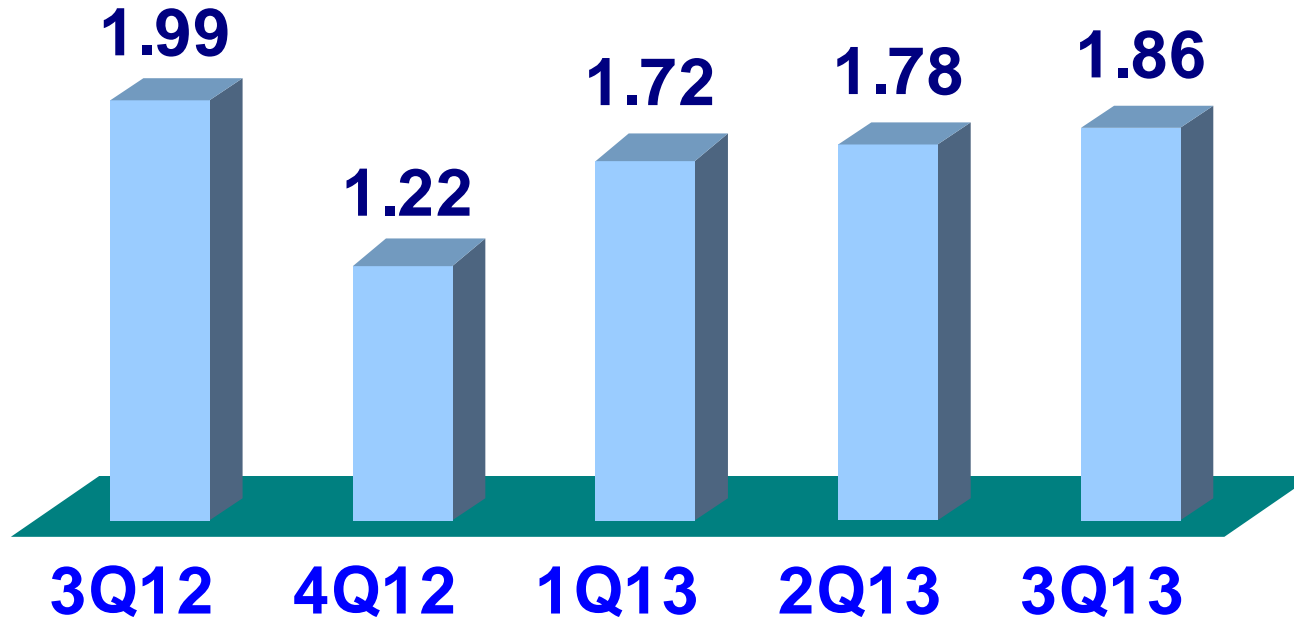
Unit: NT\$ billion & % of sales

QoQ  
+5%

YoY  
-6%



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於加權平均股數**24.29**億股

\***EPS based on weighted average shares outstanding of 2,429 million shares.**



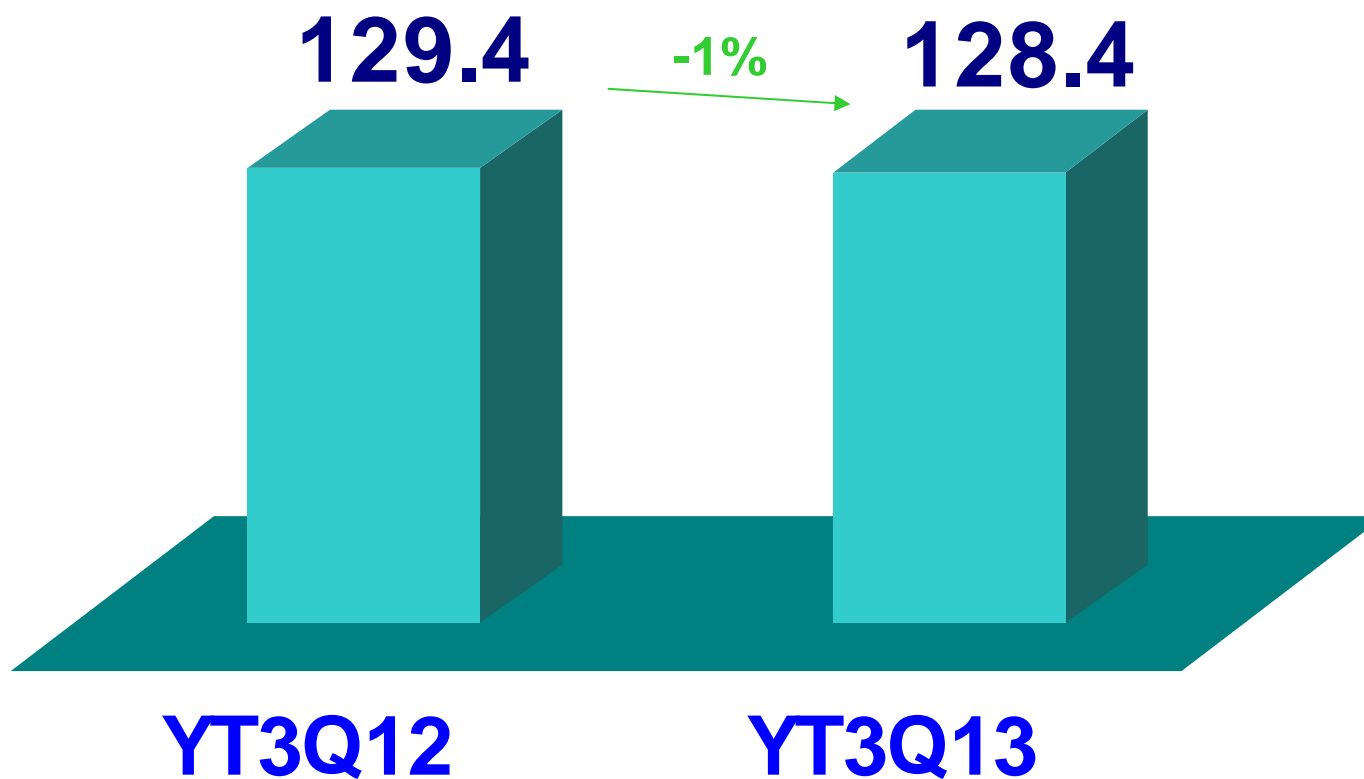
**2013年前三季結算數字**

**2013 Year-to-3Q Accumulated Results**



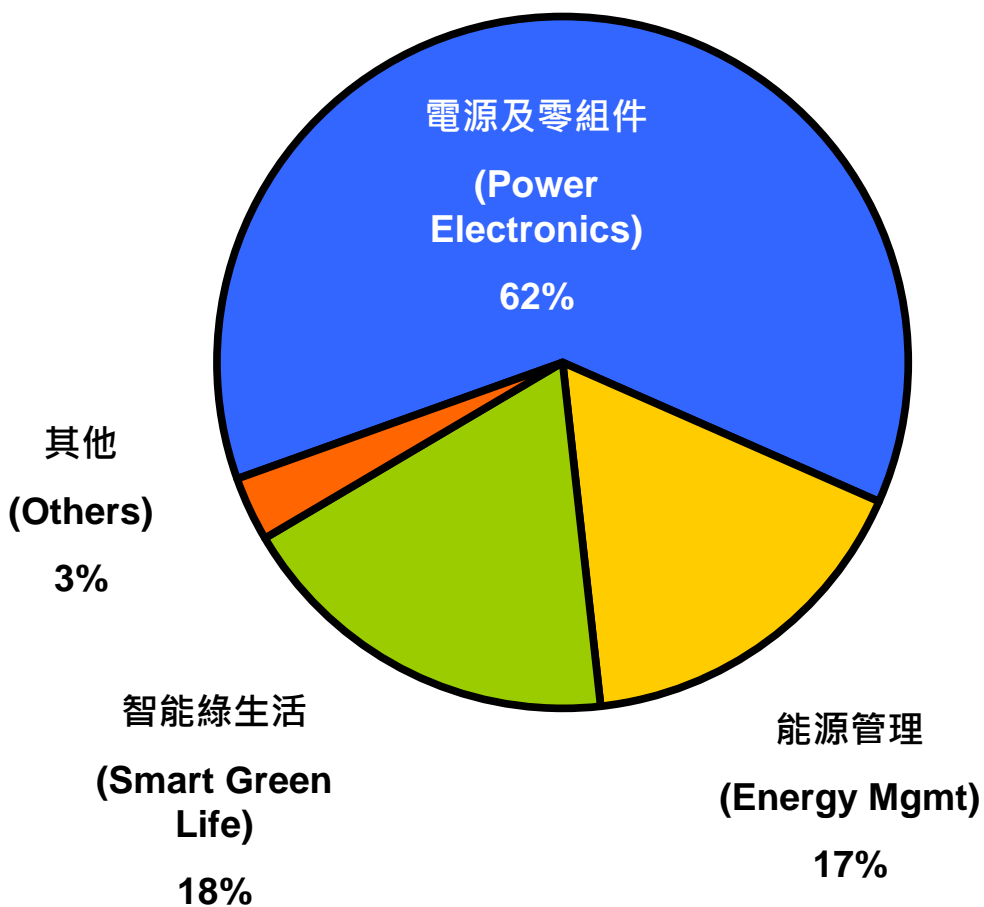
# 合併營收 Revenues

單位：新台幣十億元  
Unit: NT\$ billion

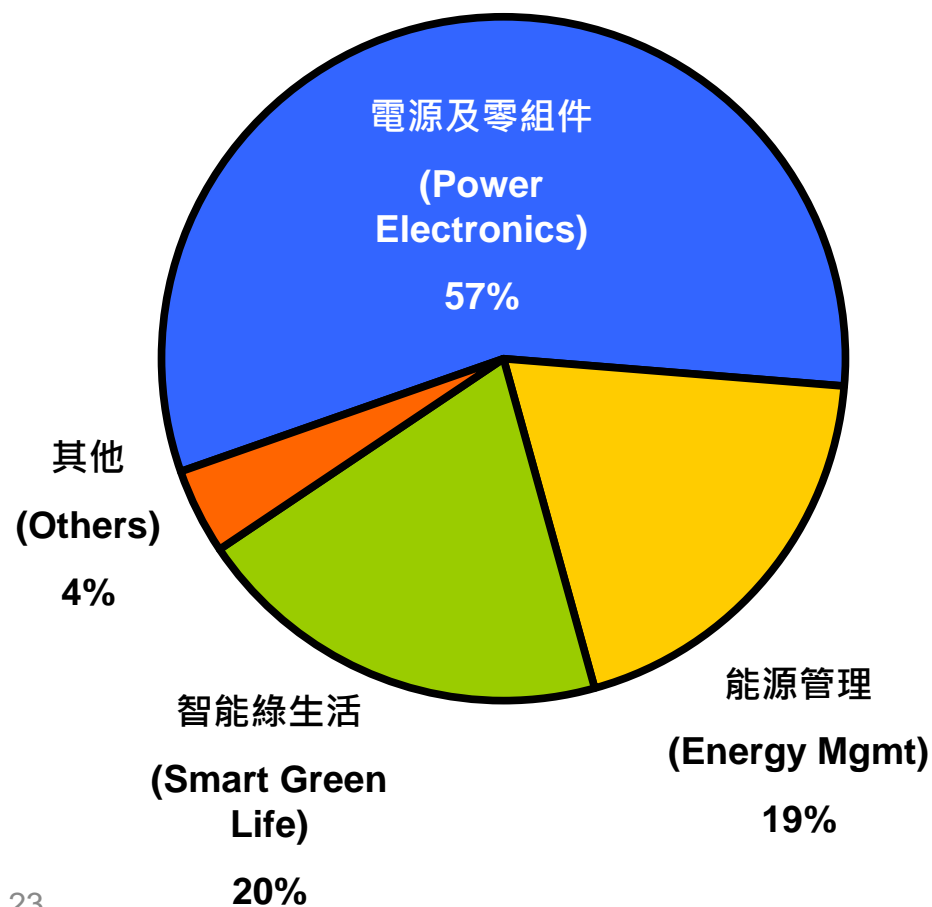


## Revenues by Business

### YT3Q12



### YT3Q13



## Revenues by Business

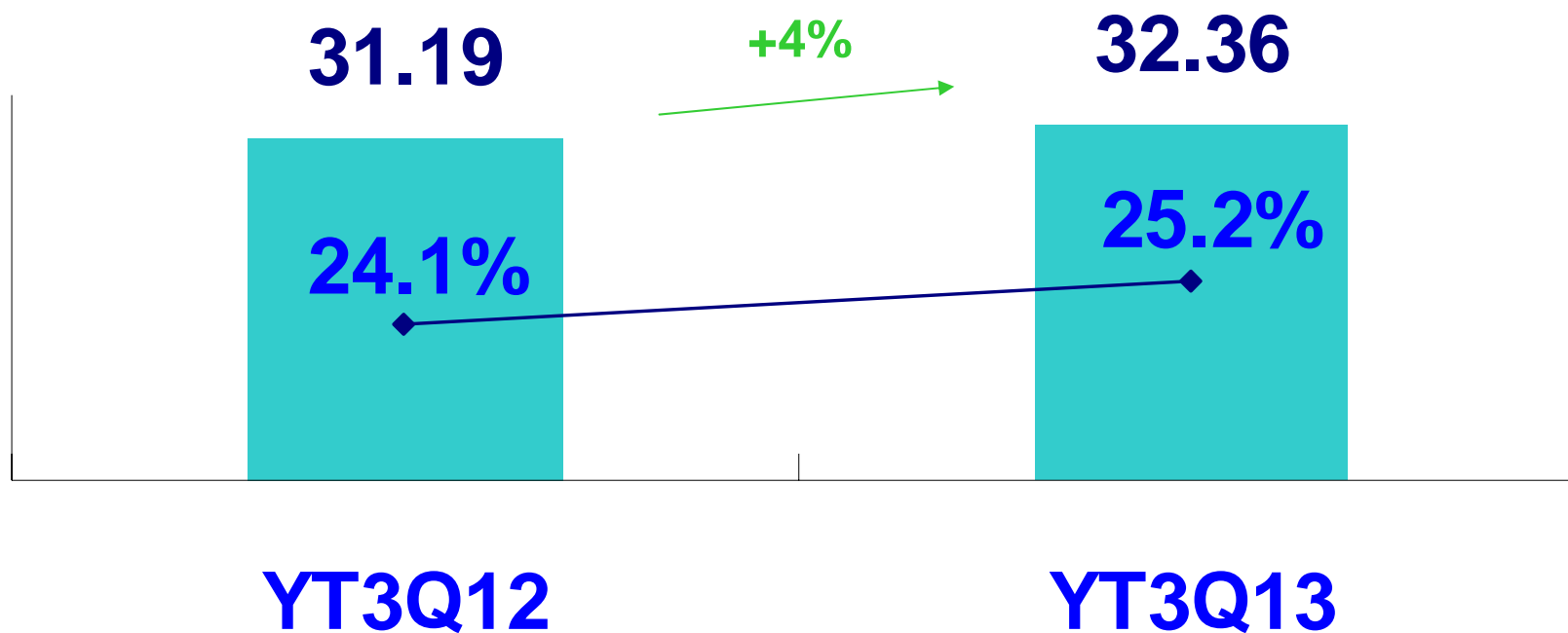
單位：新台幣百萬元

Unit: NT\$ million

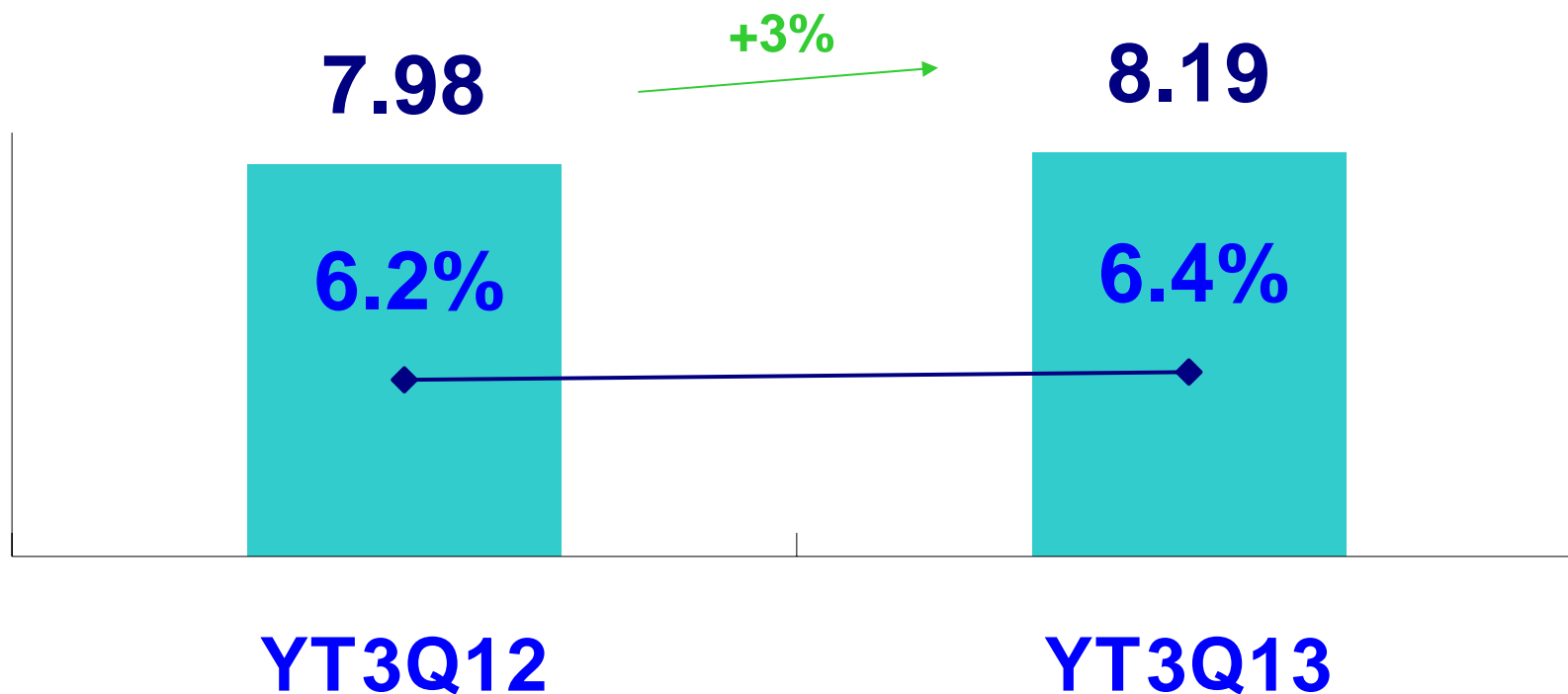
	YT3Q12	YT3Q13	Change
電源及零組件 (Power Electronics)	80,384	73,511	-9%
能源管理 (Energy Management)	22,376	24,421	9%
智能綠生活 (Smart Green Life)	22,829	25,093	10%
其他(Others)	3,855	5,390	40%
總計(Total)	129,444	128,415	-1%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



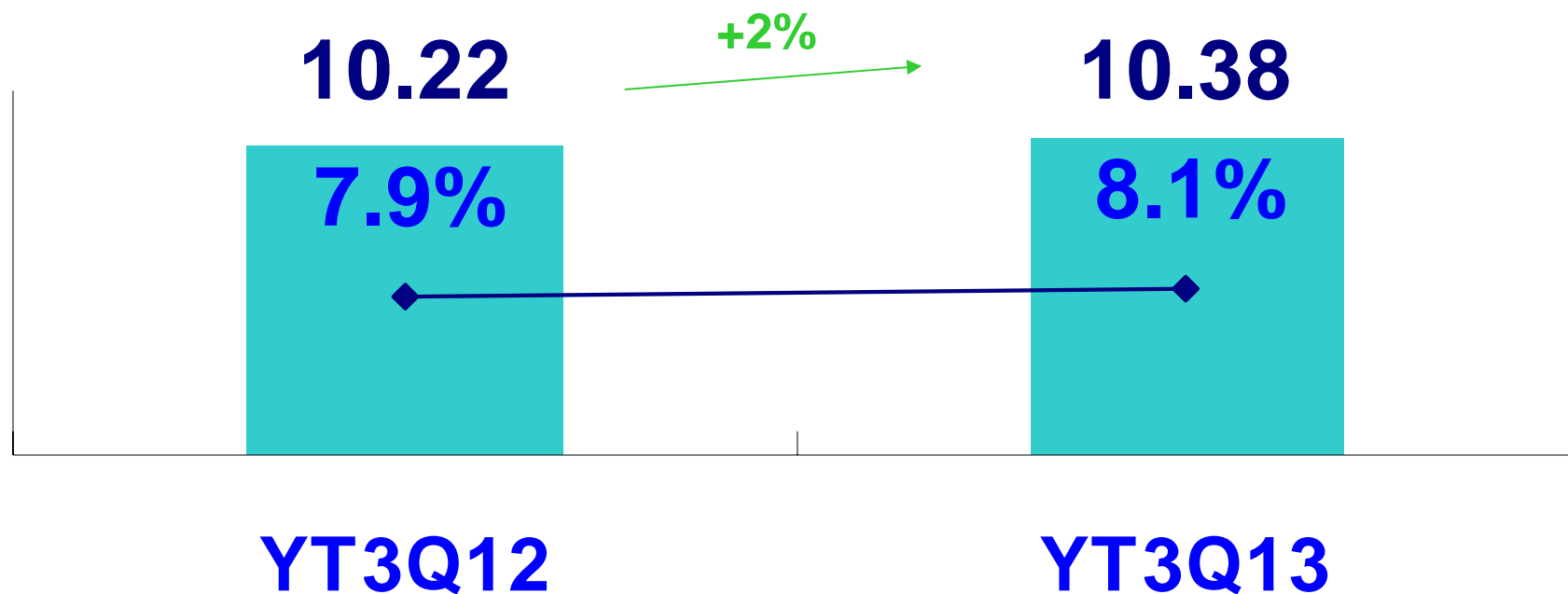
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





# 銷管費用 SG&A Expense

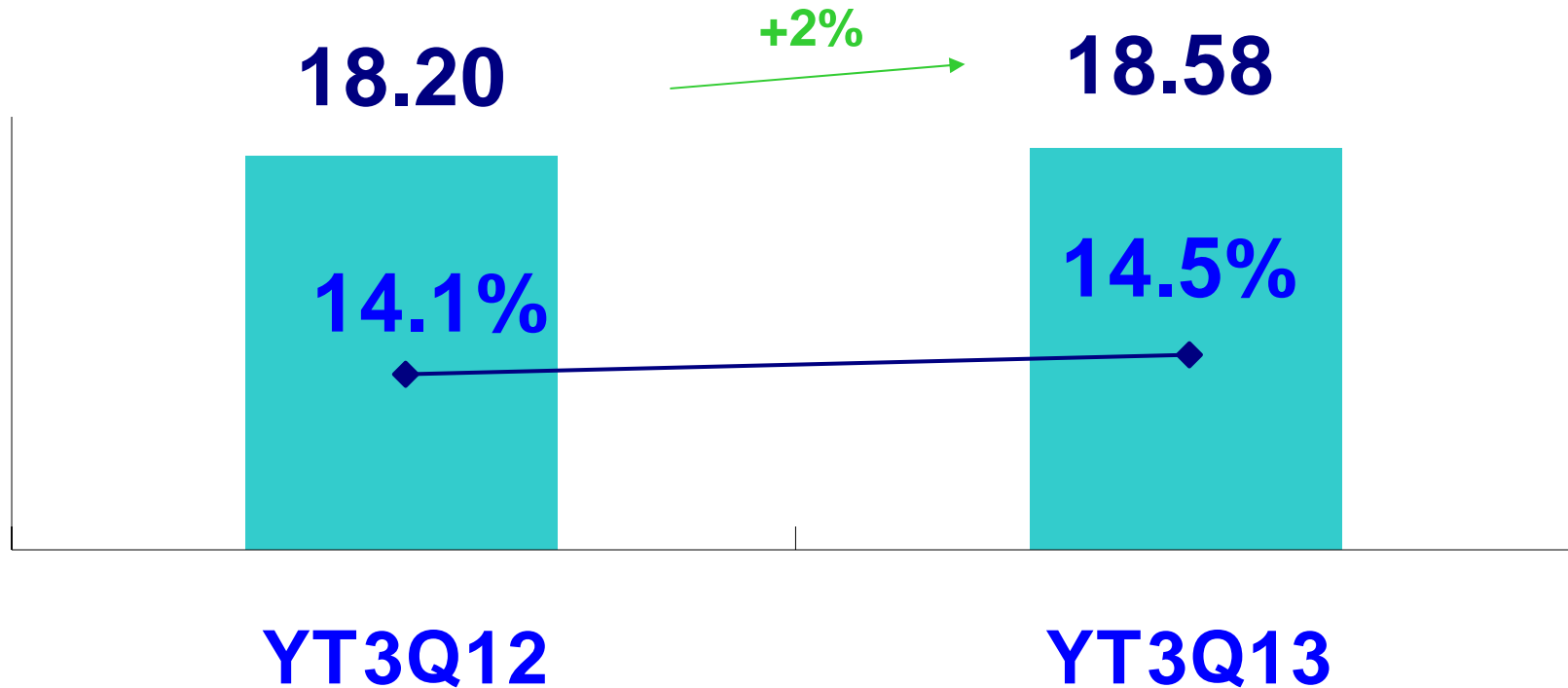
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



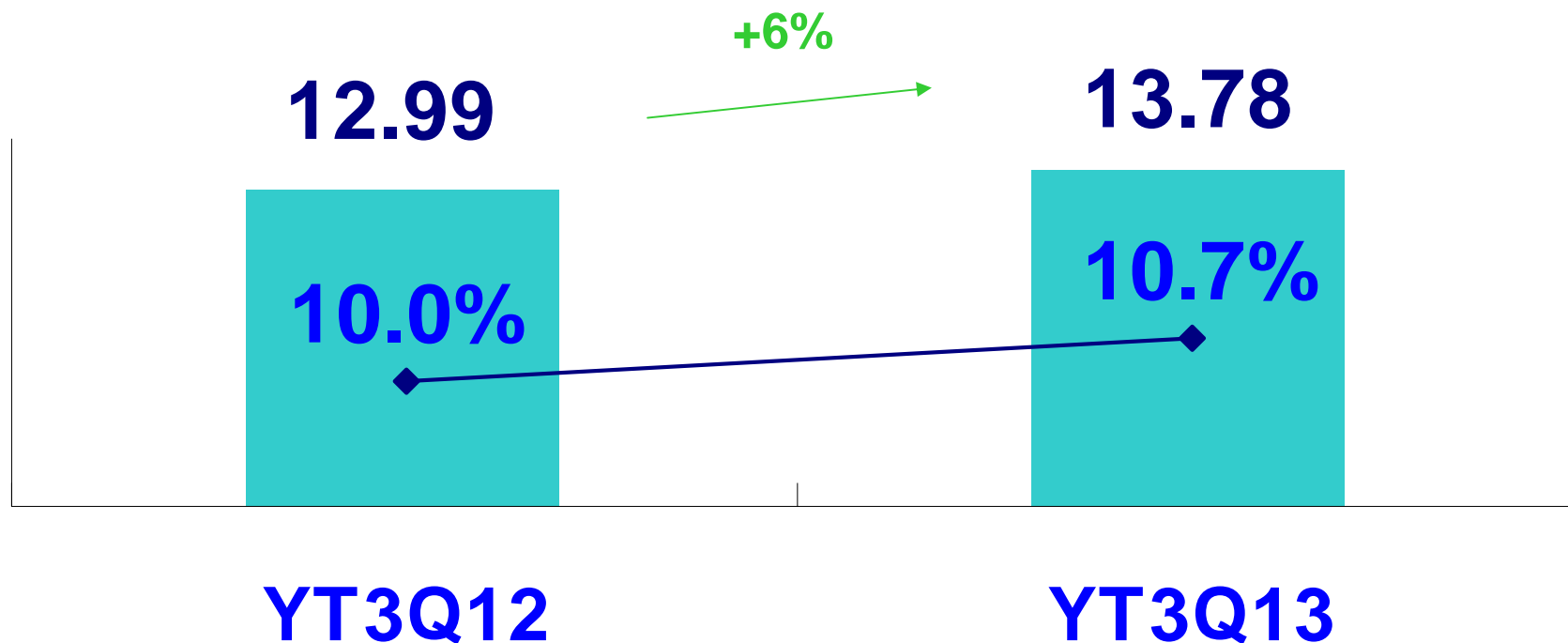


# 總營業費用 Operating Expense

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





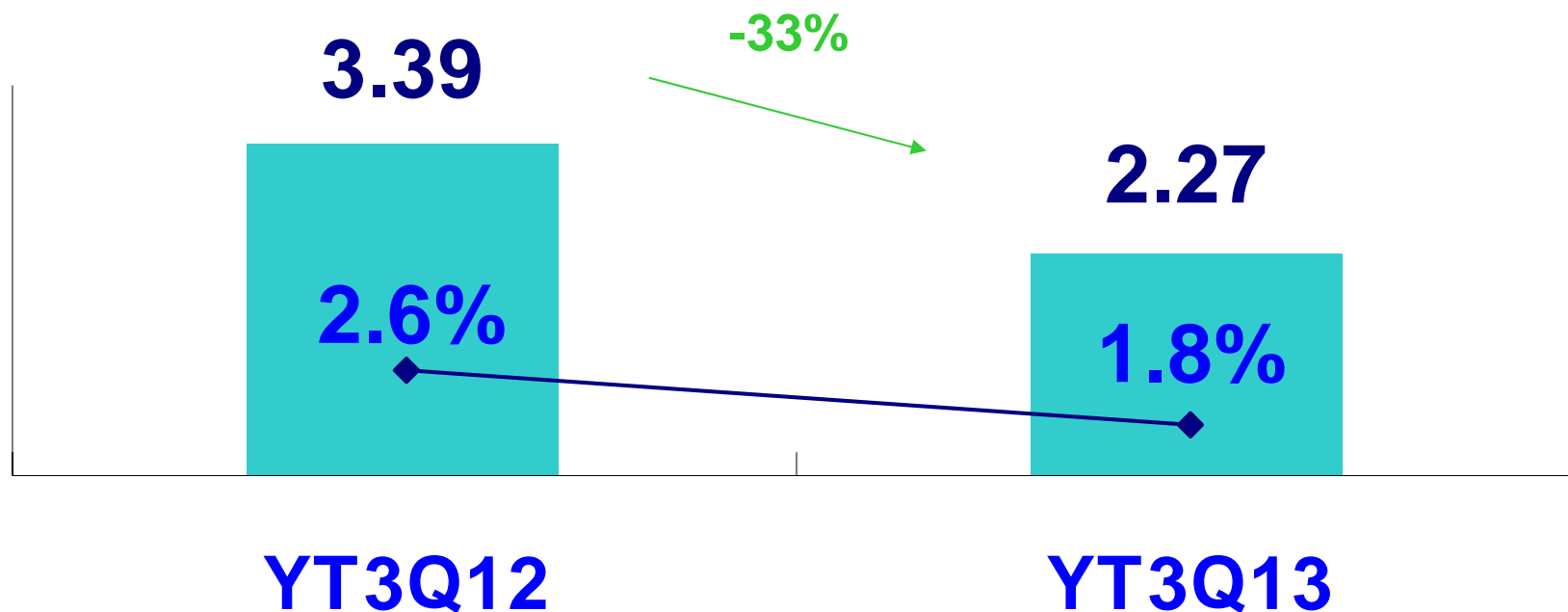
## 主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q12	YT3Q13
電源及零組件 (Power Electronics)	10,195	10,054
能源管理 (Energy Management)	2,855	4,020
智能綠生活 (Smart Green Life)	1,358	2,274

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





## Non-Operating Income Breakdown

單位：新台幣百萬元

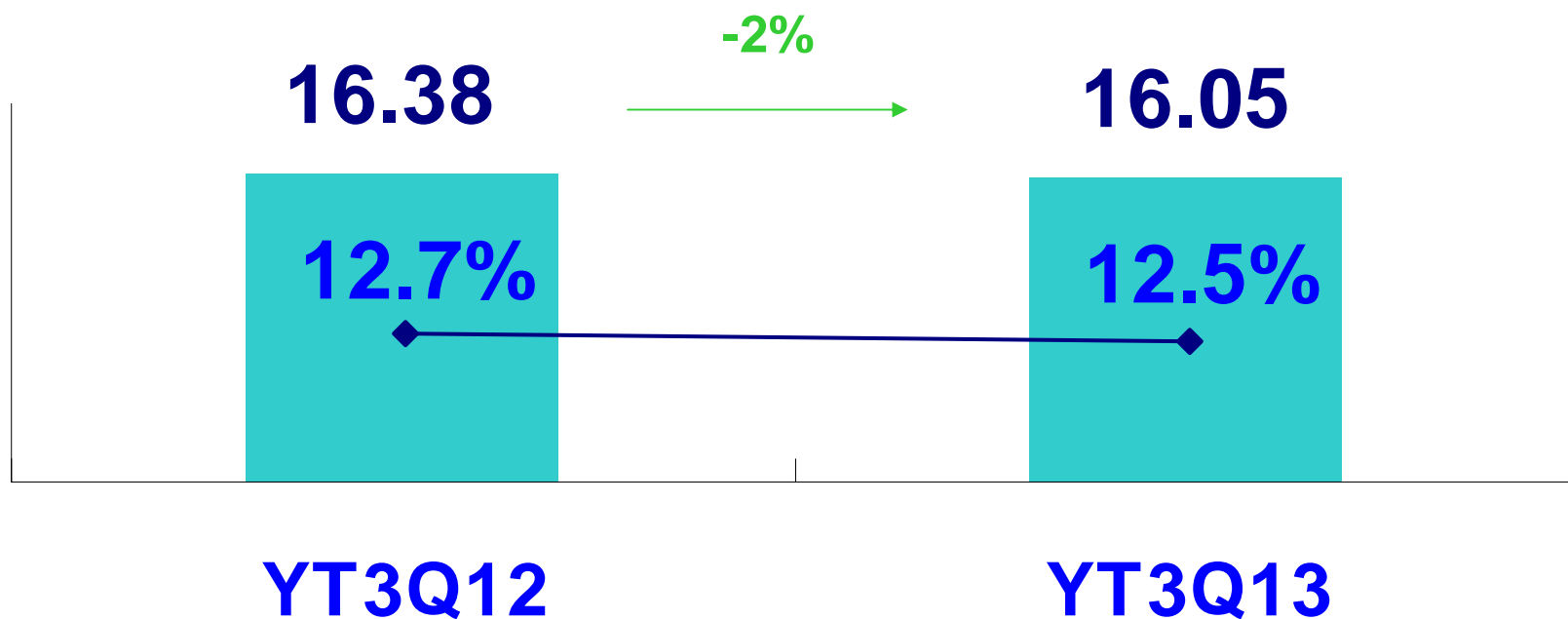
Unit: NT\$ million

	YT3Q12	YT3Q13
處分投資(Investment disposal)	776	(217)
投資損益(Investment income)	586	720
利息收益(Interest income)	436	358
其他業外損益(Others)	1,591	1,412
合計(Total)	3,389	2,273



單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





## 所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q12	YT3Q13
稅前淨利(Net income before tax)	16,379	16,054
所得稅(Tax)	(2,345)	(2,393)
停業部門損益(Gain or loss from discontinued business)	(1,285)	120
少數股權淨利(Minority interest)	(941)	(736)
稅後淨利(Net income after tax)	11,808	13,045

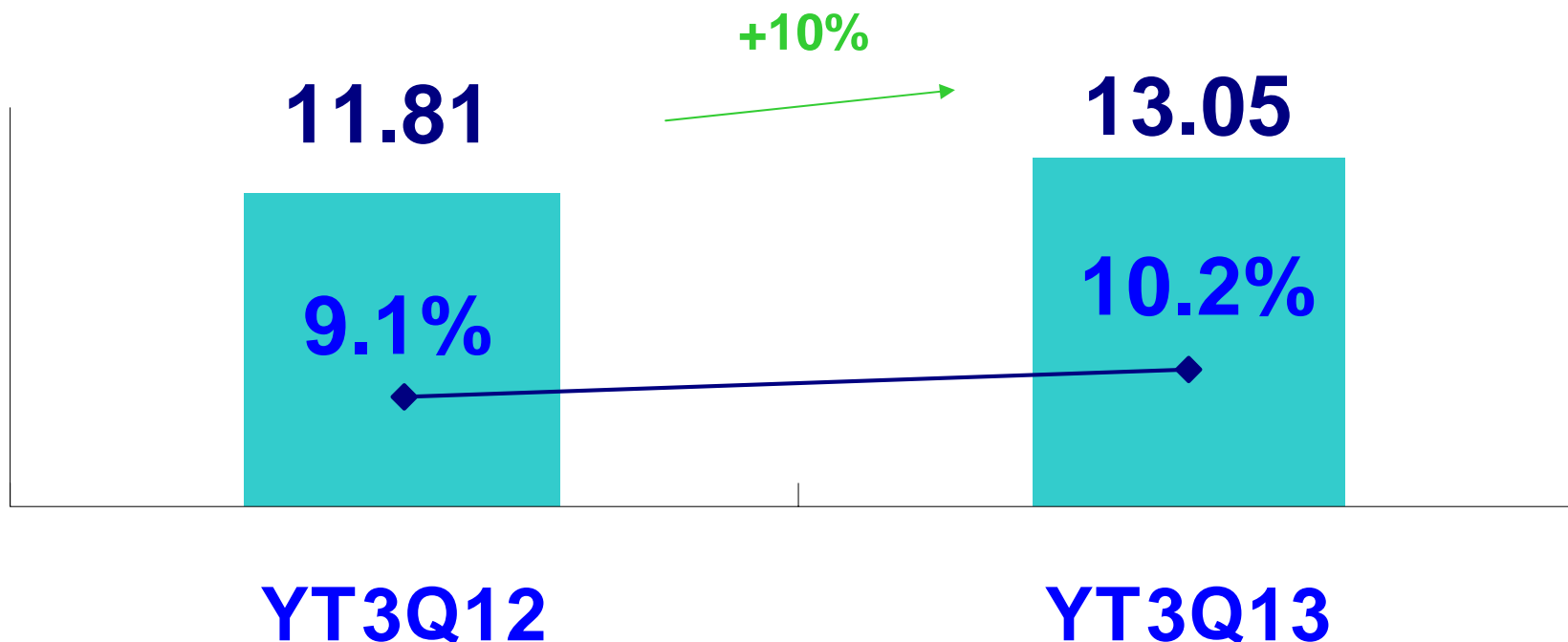


# 稅後淨利

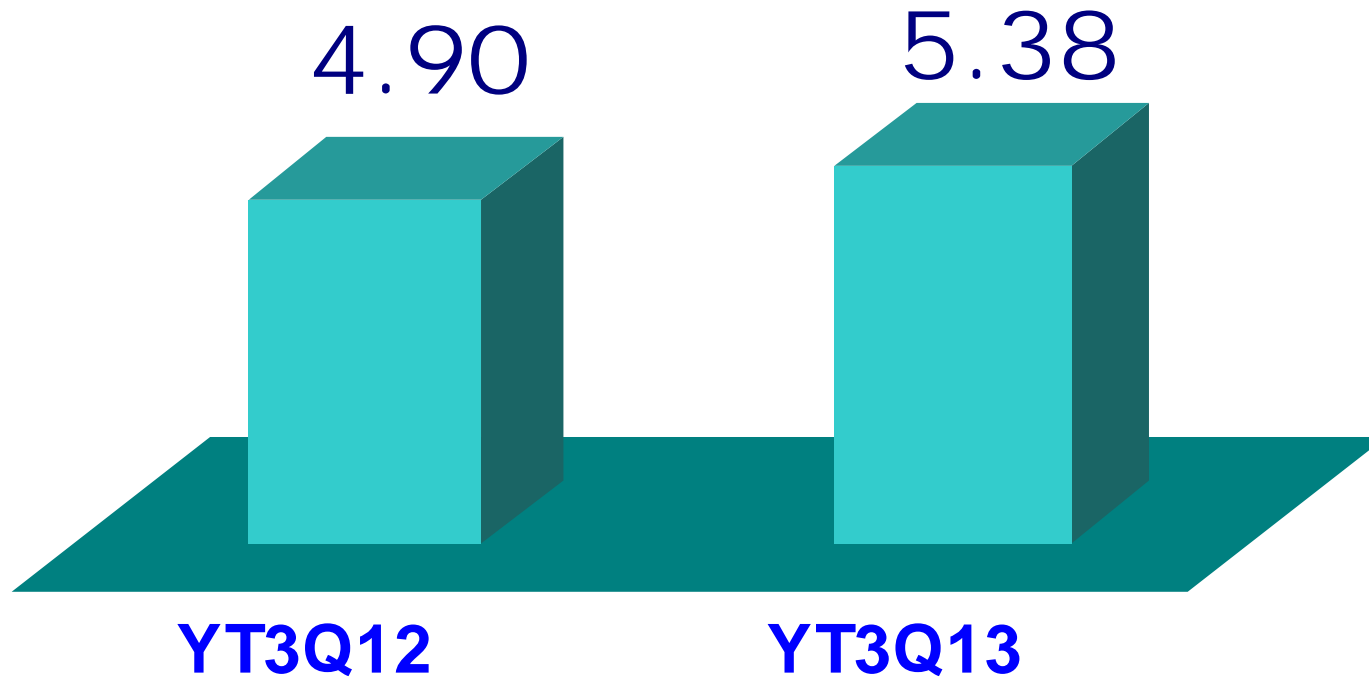
## Net Income After Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於加權平均股數**24.29**億股

\***EPS based on weighted average shares outstanding of 2,429 million shares.**

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